

THE BASICS OF PROCUREMENT LAW

8 class hours (1 class hour is 45 minutes)

WHO IS IT FOR?

Our goal is to further train purchase agents whose contracting decisively determines the efficiency of the procurement department and therefore the company, as well.

COURSE AIMS

The aim is to deepen the understanding of procurement-related contract law, and also to facilitate that competitive tendering, contract preparation, the process of negotiation and successful performance is ensured.

COURSE UNITS

- The checks of the contractual partner
- The features of the procurement-related key contract types (sales contract, supply contract, work contract, agency agreement, etc.)
- The conclusion, clauses and term of the contract
- Ongoing, valid and existing contract
- Framework agreement, order, electronic communication with the suppliers
- Breach of contract and its consequences
- Confirmation of the contract (in particular the contractual penalties)
- Procedural issues (in case of having to speak in court)